



Johnston County Health Department | Case Study



The Effect of Digitizing 1.2M Health Records

What happened to this ordinary office when they decided to go paperless

Overview

A large government health department in NC decides to transform 1,200,000 pages of their health records

- *They saw an opportunity to improve accessibility of patient charts by digitizing*
- *Reclaimed around 5,000 feet of usable treatment and office space*
- *Achieved 100% ROI on their digitization project expenses in <6 months*

About Johnston County HD

Each county health department serves as the "physician for the community." As your physician, they monitor the "pulse" of the community through surveillance of disease rates, inspections and statistics.

Handling and finding data is essential to the work they do, so they needed a quicker alternative to file cabinets. Digitization offered what they needed.

They chose Document Mountain to handle their large digitization project due to our thorough quality control processes and competitive pricing.





The Challenge of Finding a File Before Document Mountain



Due to the nature of their work, Johnston County HD had generated over a million pages of data tracking disease rates, inspections, and other local health data. Storing this many physical files was a job in itself, yet the biggest stumbling block was record retrieval. Often critical information was misfiled, resulting in hours of search time or lost files.

Why They Chose Document Mountain

Johnston County officials conducted an in-depth analysis of price comparison in conjunction with an on-site visit to observe the entire scanning process from beginning to end. Not only was Document Mountain more competitive on price, but our processes were more thorough and comprehensive with regard to all phases of the scanning process. They observed how we paid particular attention to document prep, state of the art scanning hardware and most importantly, the QC process which delivered the clearest images, blank back removal and accurate indexing.

How Johnston County Used Digital Records to Better their Business

Over 1.2 million images were scanned and imported into their document management system. This did a couple of things. First, it enabled their health department employees to never lose track of a chart and to deliver record requests in seconds rather than hours. Further, it freed up a huge piece of real estate which was repurposed to provide enhanced healthcare services and create an additional revenue stream.



The Results

This project successfully enabled the employees of Johnston County Health Department to restore efficiency and a higher level of control over their business. Instead of taking hours, it now takes a matter of seconds to find the exact information they need. On a practical level, the conversion reclaimed approximately 5,000 square feet that used to house paper files. Finally, 100% of the cost of the digitization project was recouped in less than 6 months thanks to increased productivity per labor hour and additional revenue streams created as a direct result of this project.



1.2M PAGES SCANNED



5K SQ FT RESTORED



UNDER 6 MONTH ROI

P.S.A. Not all scanning is created *equal*

Scanning is a lot more than just putting paper through a machine. It's what happens after that's most important to ensure your digital files actually boost productivity, cut expenses, and keep your office tidy in the long-run. If you want your businesses to see tangible results just like Johnston County Health Department, call (317) 802-0107 or click the button below to quote your scanning project.

[Quote Your Project](#)

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